

ANAS R GILANI

Mob no: - 7249508957

Email id: - anas.blueskyassociates@gmail.com

CARRIER OBJECTIVE

To proceed with my career by seeking a challenging position with a reputed organization that offers excellent growth, and the opportunity to enhance my chance with my best potential.

ACADEMIC CREDENTIALS

| Course | Institution | University/Board | Passing Year | Percentile/CGPA |
|-------------------------------|--|--------------------|--------------|-----------------|
| Bachelor of Civil Engineering | Dilkap Institute of Engineering and Management Studies,Neral | Mumbai University | 2024 | 7.79 |
| Diploma in Civil Engineering | Dilkap Institute of Engineering and Polytechnic, Neral | MSBTE | 2019 | 60.97% |
| S.S.C | Khamkar Vidyalaya | Mumbai Maharashtra | 2016 | 55 % |

ACHIEVEMENTS

- Certificate of Publicity head in Diploma-(2019)
- Certificate of volleyball (2nd prize) at the institute level- (2019)
- Awarded for solo dance freestyle hip-hop(2nd) Prize-(2019)
- Certification for participation in a short film-(2018)

COMUNICATION AND LANGUAGE

- Excellent communication skills and a proven ability to juggle multiple priorities.
- Language known: - English, Hindi, Marathi

Work Experience

- 8 months worked as a **SITE ENGINEER** in TDI FIRM.
- 2 years worked as a **MARKETING & FREELANCING EXECUTIVE** with **FAMEFORSURE**.
- 1 year worked as a **SENIOR INVESTMENT PROPERTY MANAGER** in SQUARE YARDS PRIVATE LTD.
- 2 months and still working as **ASSOCIATE PORTFOLIO MANAGER** in SQUARE YARDS PRIVATE LTD.

SUMMARY OF WORK

TDI FIRM

- As a junior site engineer at an architectural firm, my responsibilities included conducting site inspections and analyzing data to provide detailed work summaries for both the developer and the senior architect.

FAMEFORSURE

- At Famforsure, my primary responsibility involved managing social media campaigns for real estate developers. This included utilizing SEO tools and Google My Business services, as well as overseeing various social media accounts to enhance online presence and engagement.
- Responsible for customer interaction, providing detailed project explanations, and driving aggressive sales and client closures. This role also involves managing a team of four relationship managers.

SQUARE YARDS

- My responsibilities encompass daily engagement with clients across both residential and commercial property sectors. A core aspect of this role is to comprehensively understand client needs and subsequently deliver positive and tailored solutions.
- Engaging with the customer directly on the construction site involves delivering comprehensive technical information in a clear and detailed manner. This ensures that the client is well-informed about the project's progress and any relevant specifications.
- Meeting weekly sales targets while managing various projects across the western and MMR regions of Mumbai is a key focus.

TECHNICAL SKILLS

- Introduction to AUTO-CAD
- Microsoft Excel
- E-tabs
- Digital marketing
- Social media accounts managing
- Basic knowledge of CRM software

PERSONAL QUALITIES

- Dedicated
- Hard working
- Team player
- Effective communication and interpersonal skills
- Excellent problem-solving skills

PROJECT DETAILS

Name of project- **study on the performance of green-efficient bricks**

- To manufacture a green-eco brick made of 100% waste materials
- The components used were plastic waste and burned toxic sand
- Detail study on the plants and equipment that were used to build green efficient bricks
- Detail market analysis and comparison between local and green-efficient bricks

PERSONAL DETAILS

Current Add: -andheri konakan nagar complex ,301 400059

Permanent Add: - sterling residency, 101/102, Mamdapur neral, Tal. Karjat, Dist. Raigad,410101

DOB: - second march (02/03/2001)

I hereby confirm that the above-mentioned information is true and to the best of my knowledge.

ANAS R GILANI

